

ANNUAL REPORT

2008

Hillside Family of Agencies

NAME

Welcome

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Way to Go!

Two staff members from
Crestwood Children's Center receive awards.

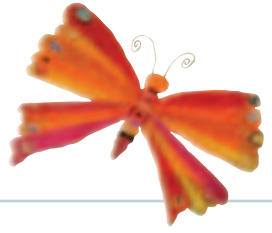
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*What
positive growth!*

Percentage of safety holds decreases
throughout Hillside Children's
Center facilities.

-pages 13-14





Hillside Work-Scholarship
Connection expands into Maryland.

-page 16

*Reaching
more youth.*

Adapta-Care modeled unit is built at
Snell Farm Children's Center—
18 completed our program.

-page 18

*That's
excellent!*



Management Message

Service by service, employee by employee, dollar raised by dollar raised, Hillside Family of Agencies remains mindful of serving the best interests of our youth and families. Guiding us in our pursuit of progress is Hillside's aspiration to lead our industry in translating cutting edge research into practical solutions that are replicable within our services and operations. In fiscal year 2007–08, our strategic intent continued to provide the entire agency with a common thread to integrate and focus our work and achieve purposeful growth.

As we have changed and grown, among those people who have been instrumental in helping Hillside to remain thoughtful and targeted is our dedicated group of 74 board members serving on the seven boards that support our agency. Valuing the experiences and talents of these individuals and consistent with our theme of implementing best practices into our operations, we invited William P. Ryan, co-author of *Governance as Leadership: Reframing the Work of Nonprofit Boards* and Harvard professor, to assist in vamping our board work and shaping board member recruitment and development moving forward.

Recognizing our family of 2,200 employees as the organization's most valuable asset without which our progress would not be possible, we developed and launched two initiatives centered on the retention and development of our human services talent: Leadership Development and Talent Management. In benchmarking *Fortune* Top 100 Best Places to Work and industry-specific peer agencies to identify best human resources practices, implementation of these two models exemplifies our continued pursuit to achieve our strategic intent. It is our goal to develop competent and confident leaders with the ability to create a culture of respect and engagement for employees and to develop an organizational culture of personal motivation to reach high levels of achievement.

A collaborative research partnership established between the Hillside Family of Agencies and the Buffalo Center for Social Research to implement a strategically-focused research competency within our organization further solidified Hillside's commitment to achieve our strategic intent. We have also appointed a new research director whose responsibility it will be to pursue an agenda that leads to the development of new services and significant improvement in the quality of existing services for youth and families.



*Enough shovels of earth... a mountain.
Enough pails of water... a river.*

—Chinese Proverb



Continuing Hillside's focus to provide our youth and families with the best available models of treatment we have improved our services array to include **14 evidence-based practices**. As part of our practice of these models we conduct regular assessment to maintain fidelity and implement necessary modifications for service improvement. Hillside Work-Scholarship Connection, Specialized Services at Snell Farm Children's Center and Hillside Children's Center's Varick Campus, the Intensive Support Unit for Youth with Developmental Disabilities at Hillside Children's Center, Family Resource Centers at Crestwood Children's Center, and Adoption, are among those services for which we have witnessed the progress possible through our efforts. Notable successes include:

- 95% of youth within Hillside Work-Scholarship Connection-Syracuse moved on to the next grade level of study and we retained 100% of our youth across all Hillside Work-Scholarship Connection program sites.
- Snell Farm Children's Center and Hillside Children's Center's Varick Campus discharged over 90% and 86%, respectively, of the youth in service to lower levels of care.
- Eight Intensive Support Unit residents at Hillside Children's Center have improved respectful behaviors by 68% and decreased the need for safety holds by 81% within a year since the program's opening.
- Local and state grants were awarded for implementation of evidence-based practices within Family Resource Centers of Crestwood Children's Center.
- Adoption services received national recognition for outstanding accomplishments in the provision of services and permanency outcomes for foster care youth.

Oliver Wendell Holmes once said "the great thing in the world is not so much where we stand, as in what direction we are moving." Hillside Family of Agencies is pursuing progress one purposeful step at a time, with the intent of improving human services delivery, and in the direction of a better future for youth and families.

As we begin 2009, Hillside Family of Agencies is grateful for the support of all of our partners as we take this journey together.

A handwritten signature in black ink, appearing to read "Arthur 'Fritz' Liebert".

Arthur "Fritz" Liebert, Chair, Board of Governors
Hillside Family of Agencies

A handwritten signature in black ink, appearing to read "Dennis M. Richardson".

Dennis M. Richardson, President and CEO
Hillside Family of Agencies

Through its affiliates (detailed on the following pages), Hillside Family of Agencies (HFA) is a leading provider of child welfare, mental health, youth development, juvenile justice, adoption, special education, safety net, and developmental disabilities services to children and families across Central and Western New York and Maryland. Our intent is to be the leader in translating research into effective practice solutions.



● **CRESTWOOD CHILDREN'S CENTER**

- Day Treatment Education
- Family Resource Center
- Outpatient Treatment
- Residential Treatment

● **HILLSIDE WORK-SCHOLARSHIP CONNECTION**

- Youth Development

● **HILLSIDE CHILDREN'S CENTER**

- Adoption
- Customized Services
- Day Treatment Education
- Developmental Disabilities Services
- Foster Family Care
- Home and Community-Based Services
- Juvenile Justice
- Residential Treatment
- Safety Net

● **SNELL FARM CHILDREN'S CENTER**

- Services for Youth with Sexually Harmful Behaviors





Hillside Family of Agencies

CONSOLIDATED OPERATING REPORT for the year ended June 30

	2008	2007
Operating Revenues		
Reimbursement from		
Government Agencies (fees for service)	\$111,293,069	\$102,691,838
United Way	440,894	539,577
Public Support	4,092,501	5,027,767
Other Revenue	2,048,319	2,250,954
Total Operating Revenues	\$117,874,783	\$110,510,136
Operating Expenses		
Services	\$105,512,357	\$99,195,603
Management and General	12,978,378	10,336,752
Total Operating Expenses	\$118,490,735	\$109,532,355

SUMMARIZED CONSOLIDATED BALANCE SHEET at June 30

	2008	2007
Cash and Investments	\$36,447,353	\$30,788,041
Accounts Receivable	26,739,399	22,724,710
Property	68,912,334	66,004,677
Other	2,328,036	1,799,454
Total Assets	\$134,427,122	\$121,316,882
Liabilities	\$87,821,475	\$69,180,898
Net Assets	46,605,647	52,135,984
Total Liabilities and Net Assets	\$134,427,122	\$121,316,882



REVENUES

- Reimbursement from Government Agencies . . . 94%
- United Way 1%
- Public Support 3%
- Other Revenue 2%



EXPENSES

- Services 89%
- Management and General 11%

Crestwood Children's Center

Crestwood Children's Center supports children ages birth to 21 and their families with an array of child welfare, mental health, behavioral, and family development services. It has a special focus on serving younger children.

DAY TREATMENT EDUCATION SERVICES

Day Treatment Services provide a stable, consistent environment where emotional and educational needs can be met. Through an integrated approach to treatment, children ages three to 15 are served within one of our age-appropriate centers.

FAMILY RESOURCE CENTER SERVICES

Neighborhood and home-based services that support and enhance child and family development.

OUTPATIENT TREATMENT SERVICES

At our clinic locations, children and adolescents have regular appointments with therapists while living at home or in foster care and attending school in their home district. Services include crisis intervention, individual/family/group psychotherapy, diagnostic evaluation and assessment, and outreach and linkage to community resources.

RESIDENTIAL TREATMENT SERVICES

Children who are in need of 24-hour-a-day, seven-day-a-week care and treatment, due to the severity of their emotional challenges, live in residential cottages while attending campus schools and receiving individual and family therapy. Comprehensive pediatric, psychiatric, and medical consultation and coordination services are also provided.

Growing through implementation of evidence-based practices...

- All clinicians have been trained in Trauma-Focused Cognitive Behavioral Therapy.
- Our school programs achieved the highest status possible in the implementation of the evidence-based model Positive Behavioral Interventions and Supports (PBIS) as evaluated by the New York State PBIS Initiative.
- An enhancement grant was received from the New York State Children and Family Trust Fund to expand our delivery of *The Incredible Years*, a research-based parenting curriculum.
- The *Los Niños Bien Educados* curriculum was added to our array of evidence-based parenting education models, along with the computer-based curriculum, *Parenting Wisely*.



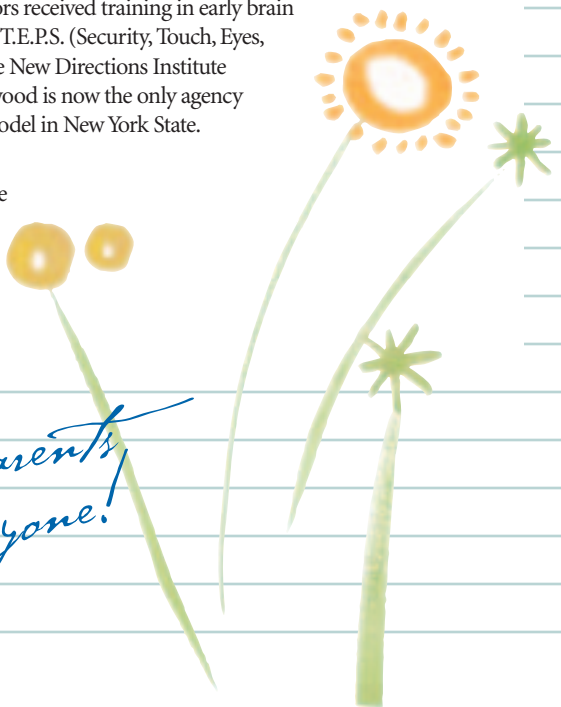
Our programs and partnerships are a foundation for future growth...

- We were awarded a 30-month gang prevention grant to work with Rochester's School #33 in the implementation of the P.A.T.H.S. curriculum as part of the "Rochester Safe and Sound Project," a collaboration with Community Place of Greater Rochester and Rochester Institute of Technology.
- Early Intervention nearly doubled the number of families served this year in our ongoing service coordination, integrated classroom, social work, or other enhanced services.
- Skip Generations has successfully piloted the implementation of its Mentoring Home Visiting model to grandparents who are raising their grandchildren.

Staff success fuels our growth...

- Our Skip Generations Manager represented Hillside Family of Agencies in a 50-state advocacy effort to raise awareness of pending legislation to improve assistance to kinship care providers. She was also appointed by the Governor to a three-year membership on the New York State Family Caregiver Council.
- Two staff members received awards in *Excellence in Child Abuse Prevention* at the Prevent Child Abuse New York Annual Conference in April.
- Three of our parent educators received training in early brain development through the S.T.E.P.S. (Security, Touch, Eyes, Play, Sound) program of the New Directions Institute of Phoenix, Arizona. Crestwood is now the only agency authorized to deliver this model in New York State.
- All of our campus school sociotherapists have become State Education Teaching Assistant Certified.

*Helping parents
helps everyone!*



SERVICE STATISTICS

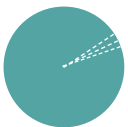
Service Category	Families Served	Counties Served
Day Treatment Education Services	213	14
Family Resource Center Services	1,746	4
Outpatient Treatment Services	757	13
Residential Treatment Services	43	12
Grand Totals	2,759	16

OPERATING REPORT for the year ended June 30

	2008	2007
Operating Revenues		
Reimbursement from		
Government Agencies (fees for service)	\$14,315,573	\$13,486,991
United Way	237,233	261,314
Other Revenue	160,388	112,495
Total Operating Revenues	\$14,713,194	\$13,860,800
Operating Expenses		
Services	\$13,473,923	\$12,818,467
Management & General	1,328,316	1,238,367
Total Operating Expenses	\$14,802,239	\$14,056,834

SUMMARIZED BALANCE SHEET at June 30

	2008	2007
Cash & Investments	\$1,933,177	\$3,185,797
Accounts Receivable	4,322,574	2,057,158
Property	3,001,240	3,021,189
Other	2,600,140	2,506,999
Total Assets	\$11,857,131	\$10,771,143
Liabilities	\$5,094,061	\$3,773,107
Net Assets	6,763,070	6,998,036
Total Liabilities & Net Assets	\$11,857,131	\$10,771,143



REVENUES

Reimbursement from
Government Agencies . . . 97%
United Way 2%
Other Revenue 1%



EXPENSES

Services 91%
Management
and General 9%



*Just like the butterfly,
I, too, will awaken in my own time.*

-Deborah Chaskin

*To the question of your life you are the
answer, and to the problems of your life
you are the solution.*

-Joe Cordare

*A man's growth is seen in the
successive choirs of his friends.*

-Ralph Waldo Emerson



Hillside Children's Center

Hillside Children's Center is a provider of care for youth and families with a wide range of emotional, behavioral, or life-circumstance challenges. HCC offers mental health, child welfare, juvenile justice, special education, safety net, and developmental disabilities services to children and families throughout Central and Western New York. Comprehensive pediatric, psychiatric, and medical consultation and coordination services are also provided. HCC services are customized based on the strengths and needs of individual youth, families, and communities.

ADOPTION

Hillside provides infant, international, and special needs adoptions. Recognizing that adoption is a lifelong commitment, Hillside remains a resource for adoptive parents and their children after legalization.

CUSTOMIZED SERVICES

Hillside customizes services to the specific needs and strengths of youth, families, and communities. Customized services are developed on an as-needed basis.

DAY TREATMENT EDUCATION SERVICES

Day Treatment serves youth ages 5–18 who are experiencing school-related and/or family challenges. Special education, behavioral support, and mental health services are provided in this learning environment.

DEVELOPMENT DISABILITIES SERVICES

Residential or at-home services are designed to treat youth who are dually diagnosed with emotional challenges and developmental disabilities. Youth are assigned service coordinators who work with youth and families to build an effective group of community-based services to support individual growth.

FOSTER FAMILY CARE

Foster homes are available as alternatives to our residential treatment services, as an option for youth pending adoption, or as transitional plans for youth who have made progress in residential treatment but are not yet able to return home. Foster parents are trained, experienced, and committed to the youth and family's special needs and have the support of Hillside staff who work with youth and families to build permanency.

HOME AND COMMUNITY-BASED SERVICES

A variety of services provide treatment and support to youth and their families in the home or within alternate community settings. Runaway/homeless youth benefit from a range of safety net services providing crisis counseling and housing.



*Soaring to
new heights!*

JUVENILE JUSTICE SERVICES

Hillside provides care to youth awaiting due process in Family Court. Our specialists evaluate the child, address medical and psychiatric needs, and provide the court with valuable information concerning the youth's progress.

RESIDENTIAL TREATMENT SERVICES

Youth with severe emotional or behavioral challenges benefit from a period of treatment at one of our fully supervised residential campuses. Highly trained specialists work closely with youth in our care, involving their parents in the entire process. Campus schools provide special education to youth in Hillside's residential treatment services.

Growing through implementation of evidence-based practices...

- Following an extensive Theory of Change research process, Halpern Education Center and Crestwood's Secondary Day Treatment programs merged, remodeling the focus of Halpern to serving exclusively middle and high school-aged students.
- The Trauma-Focused Cognitive Behavior Therapy model is now used in all foster care programs and across many residential services.
- Our Fingerlakes Campus Residential Treatment Facility experienced a 31% rate reduction in holds through focused hold reduction strategy implementation.
- All services utilize Positive Behavioral Interventions and Supports (PBIS) as part of their daily routine. Our school program at Andrews-Trahey Campus School achieved the highest status possible in the implementation of the evidence-based model as evaluated by the New York State PBIS Initiative.
- Staff training initiatives have focused on advancing knowledge of industry best practices including the provision of an Adoption Certificate program highlighting emerging adoption issues and Solutions-Focused Training in fostering improved partnership with local Departments of Social Services.

Community programs and partnerships are a foundation for future growth...

- Monroe County Mental Health CCSI awarded us funding for a new Family Crisis support program, serving youth experiencing mental health challenges and their families.
- A Pediatric Links to the Community Grant was received to fund an Adolescent Male Clinic on the Monroe Avenue Campus. Services will focus on sexually transmitted infections education, testing, and treatment for males.
- Bridges to Health (B2H) services were initiated by Hillside in nine New York State Counties, providing intensive support services for special-needs youth in foster care and adoptive placements.



- Five Hillside registered nurses and nurse practitioners are members of our first cohort of nurses enrolled in the University of Rochester School of Nursing Nurse Practitioner program.
- Medicaid Service Coordination grew by 22%, adding the new service option Plan of Care Support Services, which is a lower level of support than traditional service coordination.
- The United States Department of Health and Human Services awarded us a 2008 Adoption Excellence Award for outstanding accomplishments in the provision of adoption services and permanency outcomes for foster care youth.
- At-Home Residential Habilitation has expanded to also serve Steuben and Cayuga Counties.

Addressing high level needs of specialized residential populations through growth. . .

- A new Individual Residential Alternative (IRA) opened in Webster. All IRAs have continued positive trends to support growth of respectful behaviors by decreasing the need for safety holds by 34% and having the fourth consecutive year of hold reduction.
- A new Developmental Abilities Services Transitional Unit opened at our Varick Campus, reallocating our service capacity at this site from Specialized Services.
- To promote the care coordination model in the delivery of systems of care, we are partnering with Monroe County in the redevelopment of residential services through the “Building Bridges” initiative.
- A new Intensive Support Unit opened on our Monroe Avenue Campus serving youth with both developmental disabilities and mental health diagnoses. Through the support of staff, eight ISU residents have improved respectful behaviors by 68% and decreased the need for safety holds by 81% since opening.



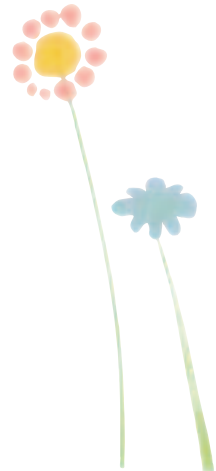
REVENUES

Reimbursement from
 Government Agencies 98%
 United Way <1%
 Other Revenue 2%



EXPENSES

Services 91%
 Management and General 9%



SERVICE STATISTICS

Service Category	Families Served	Counties Served
Adoption	720	18
Customized Services	153	12
Day Treatment Education Services	205	12
Developmental Disabilities Services	235	18
Foster Family Care		
Therapeutic Foster Families	339	25
Family-Based Treatment and Short-Term Foster Care	118	11
Home and Community-Based Services	1,972	30
Juvenile Justice Services	614	21
Residential Treatment Services	705	51
Grand Totals	4,341	51

OPERATING REPORT for the year ended June 30

	2008	2007
Operating Revenues		
Reimbursement from		
Government Agencies (fees for service)	\$87,379,739	\$81,972,882
United Way	203,661	278,263
Other Revenue	1,667,013	2,447,264
Total Operating Revenues	\$89,250,413	\$84,698,409
Operating Expenses		
Services	\$87,723,968	\$80,427,842
Management & General	8,226,125	7,320,451
Total Operating Expenses	\$95,950,093	\$87,748,293

SUMMARIZED BALANCE SHEET at June 30

	2008	2007
Cash & Investments	\$10,035,708	\$5,147,200
Accounts Receivable	21,168,001	17,639,649
Property	59,720,296	57,075,600
Other	6,867,782	6,521,354
Total Assets	\$97,791,787	\$86,383,803
Liabilities	\$79,514,911	\$62,900,452
Net Assets	18,276,876	23,483,351
Total Liabilities & Net Assets	\$97,791,787	\$86,383,803

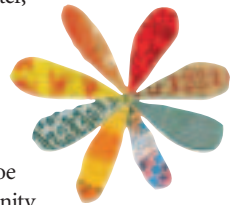


Hillside Work-Scholarship Connection

Hillside Work-Scholarship Connection was established in 1987 to help urban students stay in school and achieve academic success. It is our mission to increase the graduation rates of students within the city school districts of Rochester and Syracuse, New York and Prince George's County, Maryland by providing long-term advocacy, academic resources, life skills development, and job training, resulting in self-sufficient, contributing adults for the community. On average, Hillside Work-Scholarship Connection students graduate high school at twice the rate of their peers and between 70 and 80 percent of these graduates attend college.

Community partnerships are a foundation for future growth...

- We have formed new partnerships with new allies in Rochester, including: University of Rochester, Unity Health, Q Dental, Eastman Dental, St. John Fisher College Schools of Nursing and Pharmacy; an Arts Partnership with the Rochester Philharmonic Orchestra, Garth Fagan Dance, and The Arts and Cultural Council for Greater Rochester; and a Trades Partnership including Rochester City School District, Monroe Community College, and other trade organizations, community organizations, and private sector businesses.
- Encompass learning specialists are partnering with us to provide youth advocate services, along with academic intervention to 80 new students.
- We collaborated with "OnPoint for College" in Syracuse to provide intensive support for graduating Syracuse students entering and already enrolled in college.
- The Gifford Foundation partnered with us in Syracuse to provide funds to support more than 50 jobs for students during the summer months.
- New relationships were established with employers in Syracuse to provide job opportunities with Crouse Hospital, Carousel Center, United Radio, and Syracuse Health Center.



Student success fuels our growth...

- 94% of our students in Syracuse were promoted to the next grade level and on average attended school at a rate of 95% this year.

Growing to serve more youth...

- We launched our first program site outside of New York State in Prince George's County, Maryland. Fifty students were served upon launch with enrollment levels planned to expand to 150 by 2009.
- Our Rochester site moved to a newly remodeled facility at Mustard Street in order to provide enhanced services to our students and improved, more expansive working conditions for staff.

SERVICE STATISTICS

Service Category	Families Served	Counties Served
Hillside Work-Scholarship Connection	2167	3

OPERATING REPORT for the year ended June 30	2008	2007
Operating Revenues		
Reimbursement from		
Government Agencies (fees for service)	\$5,883,374	\$3,888,628
Other Revenue	106,374	250,000
Total Operating Revenues	\$5,989,748	\$4,138,628
Operating Expenses		
Services	\$5,521,141	\$3,677,965
Management & General	650,188	413,923
Total Operating Expenses	\$6,171,329	\$4,091,888

SUMMARIZED BALANCE SHEET at June 30	2008	2007
Cash & Investments	\$72,918	\$2,382
Accounts Receivable	2,230,579	2,210,498
Property	10,885	25,336
Other	3,498,204	2,263,959
Total Assets	\$5,812,586	\$4,502,175
Liabilities	\$1,182,892	\$1,253,371
Net Assets	4,629,694	3,248,804
Total Liabilities & Net Assets	\$5,812,586	\$4,502,175



REVENUES

Reimbursement from
 Government Agencies 98%
 Other Revenue 2%



EXPENSES

Services 89%
 Management and General 11%



Snell Farm Children's Center

Snell Farm Children's Center provides specialized residential treatment for male youth with sexually harmful behaviors. Comprehensive pediatric, psychiatric, and medical consultation and coordination services are also provided. Snell Farm Children's Center is located on a rural residential campus with a working farm eight miles north of Bath, New York.

Our programs are a foundation for future growth...

- Vocational opportunities have been increased for our youth. A sugar shack has been built and maple syrup production has more than doubled since last year. The youth are involved in all aspects of the production from tapping trees, boiling the sap, and bottling the syrup.
- A second residential unit has been constructed that replicates the Adapta-Care model.

Growing through implementation of evidence-based practices...

- Our school program achieved the highest status possible in the implementation of the evidence-based model Positive Behavioral Interventions and Supports (PBIS) as evaluated by New York State's PBIS Initiative.
- All clinical staff members have been trained in Trauma-Focused Cognitive-Based Therapy, Family Therapy, and Group Therapy.
- Our Specialized Treatment Model was presented at a state-wide conference and a national conference in Atlanta, Georgia.

Youth success fuels our growth...

- 18 youth were discharged and of those families that were able to be reached after discharge, there remained no occurrences of sexual harm after 6 months.



*We delight in the beauty of the butterfly,
but rarely admit the changes it has gone
through to achieve that beauty.*

–Maya Angelou

SERVICE STATISTICS

Service Category	Families Served	Counties Served
Residential Treatment Services	47	14

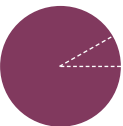
OPERATING REPORT for the year ended June 30	2008	2007
Operating Revenues		
Reimbursement from		
Government Agencies (fees for service)	\$3,699,973	\$3,343,337
Other Revenue	22,776	13,824
Total Operating Revenues	\$3,722,749	\$3,357,161
Operating Expenses		
Services	\$3,499,718	\$3,405,088
Management & General	306,669	288,123
Total Operating Expenses	\$3,806,387	\$3,693,211

SUMMARIZED BALANCE SHEET at June 30	2008	2007
Cash & Investments	\$1,311,473	\$24,636
Accounts Receivable	518,988	538,137
Property	3,033,072	2,733,150
Other	60,106	25,557
Total Assets	\$4,923,639	\$3,321,480
Liabilities	\$4,438,588	\$2,701,069
Net Assets	485,051	620,411
Total Liabilities & Net Assets	\$4,923,639	\$3,321,480



REVENUES

Reimbursement from	
Government Agencies	99%
Other Revenue	1%



EXPENSES

Services	92%
Management and General	8%

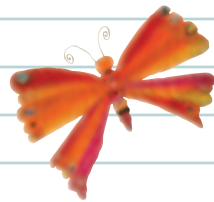
*The purpose of learning is growth,
and our minds, unlike our bodies, can
continue growing as we continue to live.*

–Mortimer Adler



*Not believing in one's self is
like the confining net over the
wandering butterfly.*

–Anonymous



*When your heart speaks, take
good notes.* –Judith Campbell

Crestwood & Hillside Children's Foundations

Every day, donors throughout Central and Western New York and around the country support the programs and services offered by the affiliates of Hillside Family of Agencies. Gifts and grants from individuals, foundations, and the business community help to support program, capital, and individual child and family needs, for which there are no other funding sources. In 2007–2008 Crestwood Children's Foundation and Hillside Children's Foundation granted \$2,148,725 to the affiliates of Hillside Family of Agencies to benefit the children and families we serve.

Growing our fundraising activities to support Hillside's growth...

- Contributions for unrestricted purposes, as well as for specific programs, at Crestwood Children's Center and Hillside Children's Center increased 15% over last year.
- The net proceeds of the Hillside Work-Scholarship Connection Gala, hosted by Danny and Stency Wegman, increased a staggering 127% over last year's event.
- Additional gifts and grants to Hillside Work-Scholarship Connection increased 8%, including grants totaling \$135,450 specifically from the Syracuse community to support local operations.
- Over the past two years, donors have added \$290,000 in gifts to Crestwood Children Foundation's endowment, supporting the long-term health of Crestwood Children's Center.
- Keeping our promise to complete renovations to Hillside Children's Center's Monroe Avenue campus, we experienced a surge in activity, resulting in a \$390,000 fundraising increase towards our goal of \$1 million.

*Our Donors are
the greatest!*

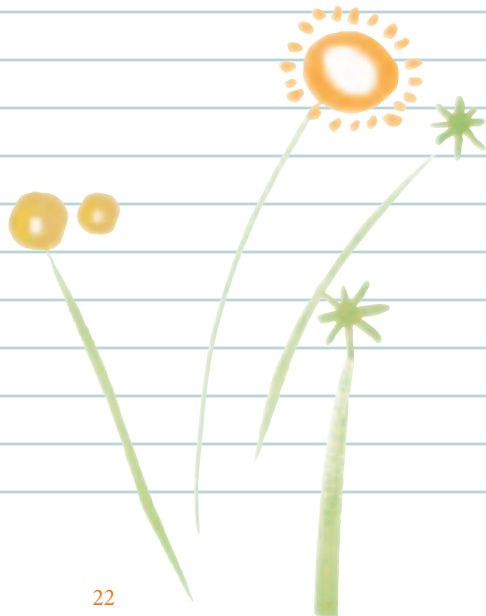


CRESTWOOD CHILDREN'S FOUNDATION
 OPERATING REPORT for the year ended June 30

	2008	2007
Operating Revenues		
Public Support	\$321,864	\$616,755
Investment Gains (losses)	(93,968)	239,349
Total Income	\$227,896	\$856,104
Fundraising Expense	\$22,521	\$22,798
Management & General	2,200	2,200
Total Operating Expenses	\$24,721	\$24,998
Grants Made	\$143,113	\$169,246

SUMMARIZED BALANCE SHEET at June 30

	2008	2007
Cash & Investments	\$2,255,871	\$2,695,050
Accounts Receivable	275,947	14,375
Property	0	0
Other	0	0
Total Assets	\$2,531,818	\$2,709,425
Liabilities	\$4,040	\$241,709
Net Assets	2,527,778	2,467,716
Total Liabilities & Net Assets	\$2,531,818	\$2,709,425



HILLSIDE CHILDREN'S FOUNDATION

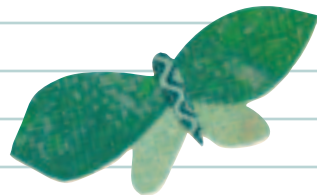
OPERATING REPORT for the year ended June 30

	2008	2007
Operating Revenues		
Public Support	\$3,770,645	\$3,164,192
Investment Gains (losses)	(542,019)	2,919,127
Total Income	\$3,228,626	\$6,083,319
Fundraising Expense	\$896,073	\$746,222
Management & General	315,235	316,986
Total Expenses	\$1,211,308	\$1,063,208
Grants Made	\$2,005,612	\$1,093,223

SUMMARIZED BALANCE SHEET at June 30

	2008	2007
Cash & Investments	\$21,135,799	\$24,598,397
Accounts Receivable	3,231,664	455,453
Property	1,216,888	1,225,940
Other	21,076	3,222
Total Assets	\$25,605,427	\$26,283,012
Liabilities	\$121,352	\$782,643
Net Assets	25,484,075	25,500,369
Total Liabilities & Net Assets	\$25,605,427	\$26,283,012

If nothing ever changed, there'd be no butterflies. -Author Unknown





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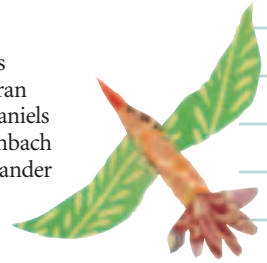
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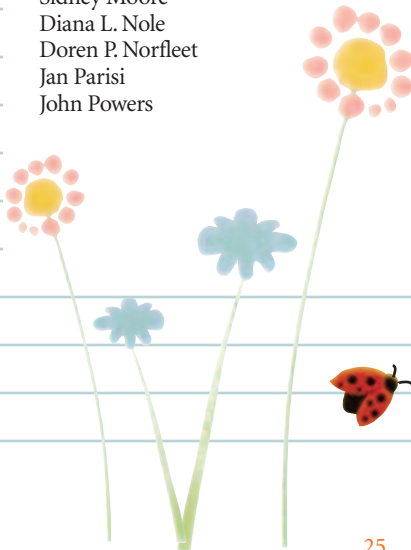
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New York State Council on Adolescent
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United Way of Greater Syracuse

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Hillside

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